

Supplier Engagement Event



Protocols for this supplier engagement event.

Good morning

- Please have your microphone on mute during the presentation.
- Cameras are optional, your choice.
- More than happy to respond to questions, please raise your virtual hand and we will take your question.

Why are we holding this event?

We have invited you to this presentation, as in an ideal world we would have liked to meet with you face to face. As we are currently in uncertain times it is far safer for all concerned to meet by these new virtual methods and for you to respond with any questions you may have.

We will publish all of your questions and our answers and upload them to the demand site.

Number of Routes

As you may be aware Haringey operates on a daily basis

55 SEN Minibus routes

35 SEN Minicab routes

Transporting to around 70 Schools in Haringey, surrounding Boroughs and further a field.

In addition, in excess of 450 ad-hoc journeys procured by other service teams within Haringey.

Where are we now?

Financial pressures on the service from higher than usual route rates has led to a review of the all services procured by the PTS team.

The passenger transport team is currently reviewing all of their policies and eligibility for the students travelling.

Government guidelines on social distancing are being revised on a regular basis and announcements specifically for schools were made yesterday.

A route optimisation is currently being undertaken and passenger names and details will be advised to the successful bidder.

Passenger Transport Services

Our next steps.....

Strategic Procurement are taking the lead this year for all reprocurement of SEN transport. Once the Service Agreements have been successfully created the operation of the day to day running of the service will revert to the PTS team.

It is anticipated that you will have fourteen days to review the Requirements and respond with your offers. The evaluation of your offer will be based on price for delivering the service as a whole.

Our next steps (continued).....

The Service Agreements that result from these Requirements will be awarded for one year to enable the PTS team to complete their review of policies and eligibility criteria, in readiness for the tenders for the academic year 2021/2022.

Service Agreements will be awarded to enable you to complete the practice runs in good time to start the delivery of service in September 2020.

How will it work.....

- **Additional runs** of the same route outside of the original contracted hours.

The following examples are based upon a Core Requirement of Route being 2hrs in the morning (07.30 – 09.30) and two hours in the afternoon (14.30 – 16.30) at a total cost of £160.

Additional run – same route, 10.00 – 11.00 and 15.00 – 16.00 total time 2 hours = 50% of Core Requirement; therefore, a cap of £80 would apply (50% of £160).

Managed through a change order

How will it work.....

- The supply of **additional routes** within the contracted hours.

The following examples are based upon a Core Requirement of Route being 2hrs in the morning (07.30 – 09.30) and two hours in the afternoon (14.30 – 16.30) at a total cost of £160.

Additional route – an additional vehicle of the same type for the same route during the same time as the Core Requirement = a cap of £160

Managed through the creation of a new Service Agreement directly awarded.

- In both cases the Council has the right to vary

Commercial protection

- Under the latest PPN guidance, business continuity is to cease by October and we are to review the current contracts. If they are not fit for purpose, we should re-procure the services and put in place a contract and commercial arrangement that is aligned to the new ways of working.
- Exceptional circumstances support of 50% of the core requirement.

Timeline

- Requirements start to be issued from today
- Open for offers period will end two weeks later (w/c 20th July)
- Service Agreements completed and route list issued by 28th July.

Passenger Transport Services



Actions for you.....

As part of this work, we require all of you to re-upload your latest financial accounts. These will need to be uploaded to the SRM to avoid disturbing your current approved enrolment. This can be done anytime from now. We will use the information provided to carry out a further financial check on your organisation.

Logon and review the requirements and make your offer.

**Any
Questions?**